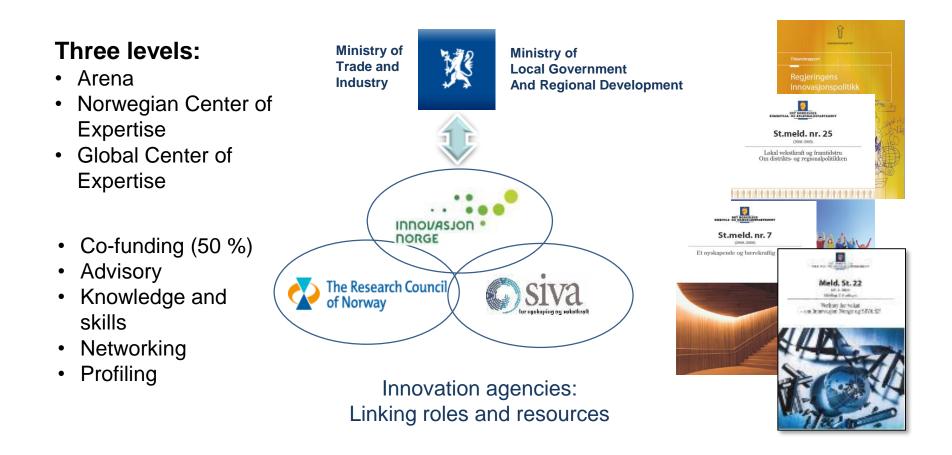
GCE | **NODE** | GLOBAL CENTRE OF EXPERTISE

A LEADING GLOBAL TECHNOLOGY CLUSTER

NorTex Seminar – Houston, OTC 2017

Anne-Grete Ellingsen, CEO GCE NODE

The Norwegian cluster program









GCE NODE Strategic goals:





Maintain and increase global competitiveness in core markets



Expand competence and technology to new markets







Strategic focus - Increased competiveness and new markets







From USD 80/90 - USD 27/35

A common industry effort - Digitalization – next step





Digitalization

-SFI Offshore Mechatronics

- Data Highway - NorTex Offshore **Data Analytics**

Smart Prod



- Digitalization -ICT Security

-3D Printing -Network for standardizatio





Modernize, simplify and harmonize standards and procedures

Sharing of information and standardization/reuse of concepts for design, contraction and operation.

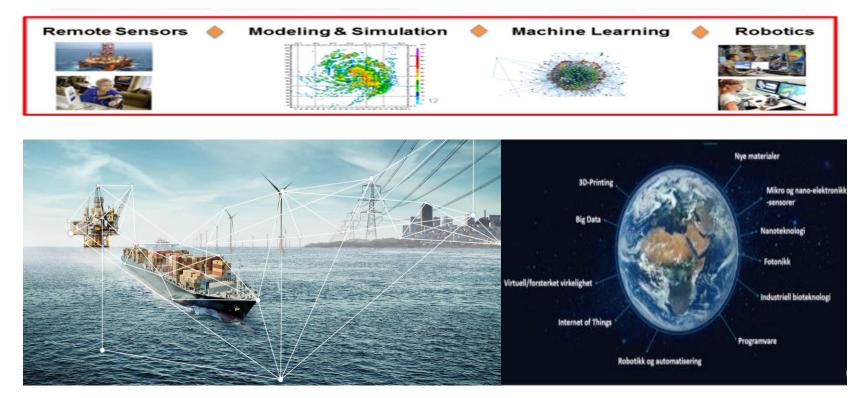
Common strategy on digitalization, automatization and robotization.







A Connected World – From sensors to the IoT



Robotization and digitalization projects in the cluster:

- SFI Offshore Mechatronics
- Data Highway Access to data in real time
- ICT data Security competence program
- 3D print / Additive Manufacturing (AM) technology projects

- Digital sustainable business models
- Cost reduction program by use of digital solutions
- Future Robotics network
- NODE Digitalization Network







Technology and competence to new markets Blue Ocean Strategies



R&D and competence programs in the cluster:

- NODE R&D network
- Offshore sea farming network
- Marmine : Sub sea mining
- DeSMO : Sub sea mining

- Offshore wind Market and Technology report
- PA&Decom Market and Technology report
- Artic market Market and Technology reports

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• Iran – Competence market work shops





Challenges facing the global energy and maritime industries

A business framework for sustainability and CO2 reductions



Strict environmental and safety regulations on NCS = Low average emissions compared to global average



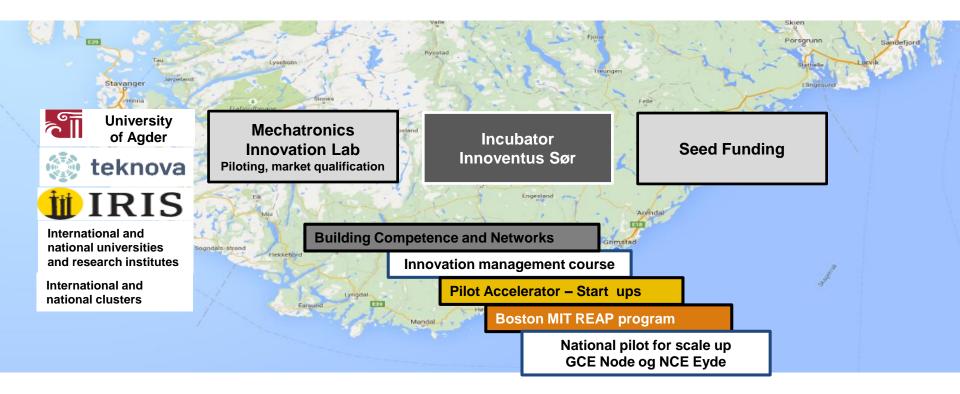
A roadmap for further CO2 reductions adopted for the industry in 2016.







A network and ecosystem for innovation Agder - a competitive region for investments









Mechatronics Innovation Lab



A Framework for Design Thinking

1. Discovery

Choose an affirmative, strategic topic. Gather data. Understand & empathize with unmet needs.

2. (Re)Frame opportunity

Look for patterns & insights. Question assumptions. Frame your POV. Define your scope.

3. Incubate

Switch gears. Feed your brain with diverse stimuli. Meditate. Sleep on it.

8. Iterate & Scale

Evaluate. Learn. Create. Innovate.

7. Deliver Final testing, approval and launch.

6. Rapid Prototype /test

Think big, act small, fail fast; learn from end-users and refine.

5. Evaluate/Refine ideas

What is desirable, feasible, viable about your ideas? What are the constraints?

Experiment. Explore possibilities. Envision a desired future. Co-create in diverse team. Make your ideas visible.

4. Ideate/

illuminate



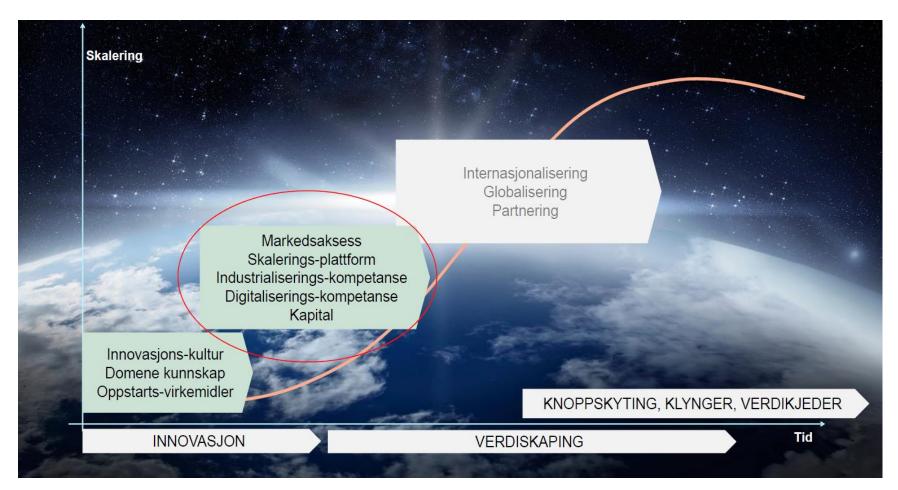








Important to understand the digital shift



Robotization, digitalization and 3D printing – Solution for a sustainable industry





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Arnt Aske, Business Development Digitalization GCE NODE

Background

- In 2015 Norwegian Oil & Gas was requested to carry out a "screening" survey based on communication and input from some of the major member companies being vendors and service providers within subject area.
- The objectives was to address and discuss:
 - Effectiveness and cost savings
 - Standardization
 - Expanded use of onshore operation centers
 - Increased integration of suppliers in the data stream from offshore operations
- In 2015 EPIM, Baker Hughes, Halliburton, Schlumberger, Weatherford, GCENODE representing National Oilwell Varco, Cameron, MHWirth agreed to establish a joint project organized by Norwegian Oil & Gas.

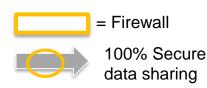
Objective:

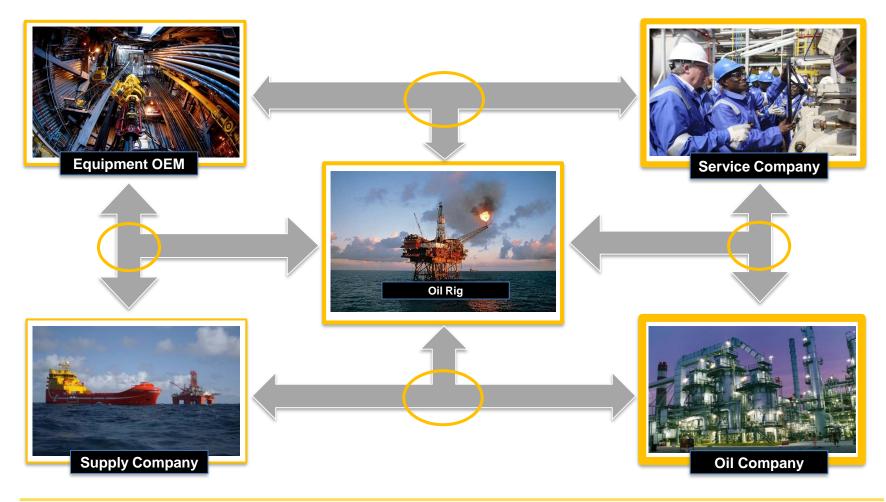
- Further develop of automation and remote operations starting with focus on standardization on data sharing, availability and information security
- In March 2016 the pilot was presented to the Top Managers Forum for Oil Companies
- In January 2017 the pilot was presented to the Board of NOROG





Architecture for effective and secure information sharing









Objective and goals

Drilling & Production

- Improved collaboration and more effective decision making
- Increased sustainability & safety
- Reduced number of duplicated sensors
- Reduced engineering hours and improved sensor data quality
- Reduced drilling and operational costs
- Increased operational time & performance

HSE and Sustainability

- More operation from onshore
- Less helicopter and boat traffic
- Less CO2 footprint and less costs
- · Less need for power supply

Engineering

- Effective data and information sharing through open protocols and information architecture
- Scalable and secure communication pathways across domains & firewalls
- Effective real-time analysis and visualization throughout the value chain

Maintenance

- Conditioned based maintenance
- Robust asset optimization and higher uptime

Many of the goals are also targeted in the recent Konkraft initiative





Standardization on data sharing, availability and information security

Recommendations 1:

- Rig or onshore located Data Aggregation server (OPC UA)
- Supplier independent solution focus
 - Establish a rig or onshore located OPC server (Object Process Control) with universal architecture (UA) data aggregation solution
- Suggested technology shall ensure safe data transfer and access through firewalls
- Hosted and managed by an independent industry body
 - EPIM recommended
 - Defines standards for data protocols and security.
 - Operated on a non-profit basis.
 - Access to data defined based in relevant contracts



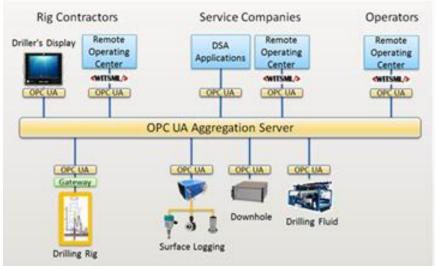
Standardization on data sharing, availability and information security

Recommendation 2:

Standardization of data/sensor sharing and availability

- Minimize sensor duplication.
- Develop semantic* data aggregation server

Note that current rig sensor packages should be possible to adapt to suggested solution



*Access to data using common terms





Data-set for the test pilot

Hoisting/Drawwork	Mud	Downhole	Operator Well Configuration Data (OWCD)
 Heave Comp On/Off Block positioning Block Velocity Load* / Weight on hook WOB (kalkulert) Bit depth 	 Flow, inlet Flow, outlet*** Temp** (where?) Active volume Degasser (return)*** Temp Pressure 	Motion reference unit (MRU for floating installations) • ROP**	 Pore & pressure estimates Torques & drag estimation Casing Program
	 Density in/out*** Viscosity*** 	Depth (TVD) WOB Service	

Top Side Data
 Service Data
 Operator Data
 Quality requirements
 One or more sources
 = One or more sources
 = Optional

Tripping	Rotating/T.Block	Pressure	Cementing
 Slips on/off Elevator on/off 	· Torque · RPM	 Stand pipe* 	
	• Bit-depth**	 Stand pipe* BHP (ECD) 	Pump Flow Pump Pressure Tank volume





Pilot 1: Virtual Pilot at IRIS

What

- Establish and demonstrate a "Drilling Data Highway" Real-time data aggregation hub
- Demonstrate integration and interfacing of topside and down-hole data using OPC-UA

How

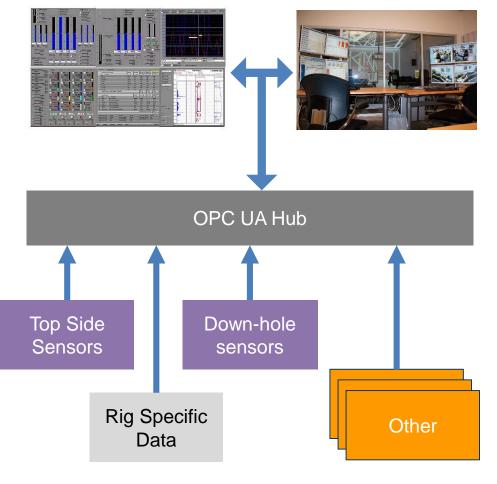
- Utilize the existing Virtual Rig infrastructure at IRIS (Statfjord C)
- Physical PLCs & downhole simulator
- Project to be completed in 6-months

Drilling Data Highway

- Top side and down-hole sensors
- Rig specific data

Benefits

- Short integration time and real sensors
- Realistic down-hole simulator
- Easy demonstration of connectivity





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Pilot 2: Virtual offshore platforms in drilling modus

- The objective for the pilots is to validate the preliminary OPC UA hub developed and tested at IRIS facilities
- The pilots will demonstrate multi-vendor integration between data providers and data consumers
- The pilots will require commitments from the involved parties
- Dialog is initiated with relevant companies







Linking technologies and the market needs









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