



# **A connected world**

## **How to navigate in the changing landscape**



**Global Outlook Norway**

**Arendal 2017**

**CIFS, Carsten Beck**



# CIFS

- **Founded by Thorkil Kristensen i 1970**
- **Private non-profit organisation**
- **Member based:**
  - 50 companies globally
- **Interdisciplinary think tank (economic and political science, ethnology, sociology, philosophy)**
- **20 academic employees**
- **Danish, Norwegian, Brussels Future Club**
- **Europe, LATAM, Asia, Africa**






# Why we need scenarios





# “Our goal is to supply everything needed to rebuild civilization”



*Jeff Bezos*



**amazonbusiness**

SELL MORE.  
REACH MILLIONS OF  
BUSINESS CUSTOMERS.

To get started, **select the option below** that best describes your business.

 <p><b>Manufacturer</b> I am a manufacturer who sells my own product primarily through a distribution / dealer network.</p>	 <p><b>Distributor / Dealer</b> I represent one or many brands of products and I sell directly to business customers.</p>
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+ Amazon Basics





# Algorithms predicts 70% of Court decisions!

- We live in a time where data help illuminate our routines, habits and other information about our lives. But can it actually predict something as important as a Supreme Court decision?
- Michigan State University law professor Daniel M. Katz and his colleagues have created an **algorithm that has accurately predicted 70 %of the Supreme Court's overall decisions**, and **71 %**of the votes of individual justices -- more robust results than any other predictive study done to date. Applying various techniques from machine learning, the algorithm takes into account dozens of variables before it makes a prediction.
- Katz wants to make law more accessible and transparent to the people it is meant to serve. He recognizes that a predictive model has social, political and economic ramifications. Using data analytics can help improve the accuracy and efficiency of the law and court practises.

#### WHY THIS MATTERS:

Data can help guide legal decisions.  
Better decisions are made when  
using a combination of analytics  
and human expertise.  
More informed decision making  
will help reduce legal fees and  
make law more efficient and  
accessible.

# Macro stability uncertain Global value chains in trouble?

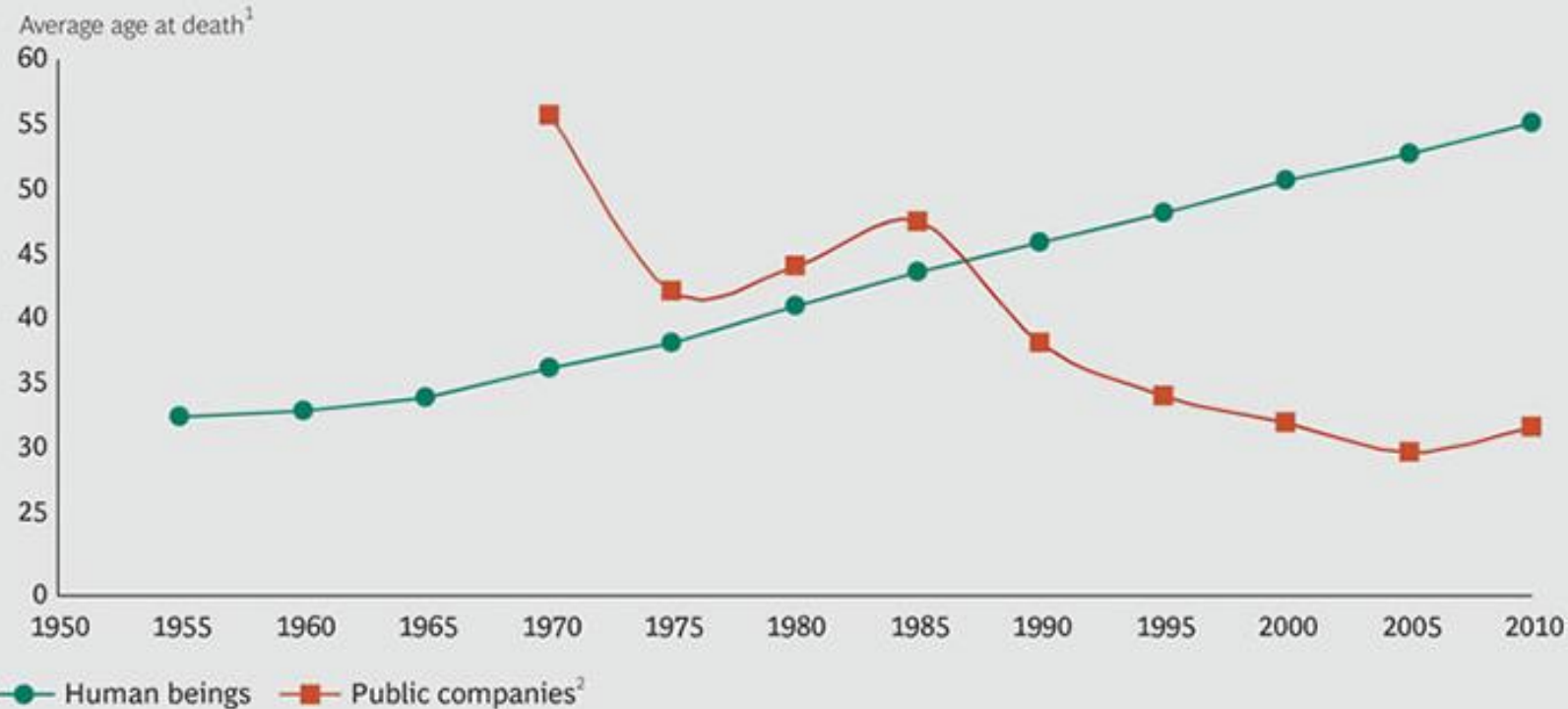






# Consumers live longer than companies

EXHIBIT 1 | The Evolution of Corporate Versus Human Life Spans



Sources: BHI analysis; UN Department of Economic and Social Affairs, *World Population Prospects: The 2012 Revision*.

<sup>1</sup>Over the preceding five-year period; average weighted by number of exits per year.

<sup>2</sup>All Compustat companies listed on US stock exchanges that were matched with S&P Capital IQ founding-year data.

# Personal attitudes

- Oriented towards the past
  - Loss, safety first, trust in old authorities
  - I knew the old ways
  - Make me feel safe, cozy etc.
- Oriented towards the present
  - +/- 5%
  - The future is difficult to imagine, smart solutions, more information, better access
  - More of what you deliver today – welfare state
- Oriented towards the future
  - Let's rock – new touchpoints, products, technology, experiences, inspiration, institutions etc.
  - Always something new, new authorities, new solutions, AI,,
  - Co-creating the future with you



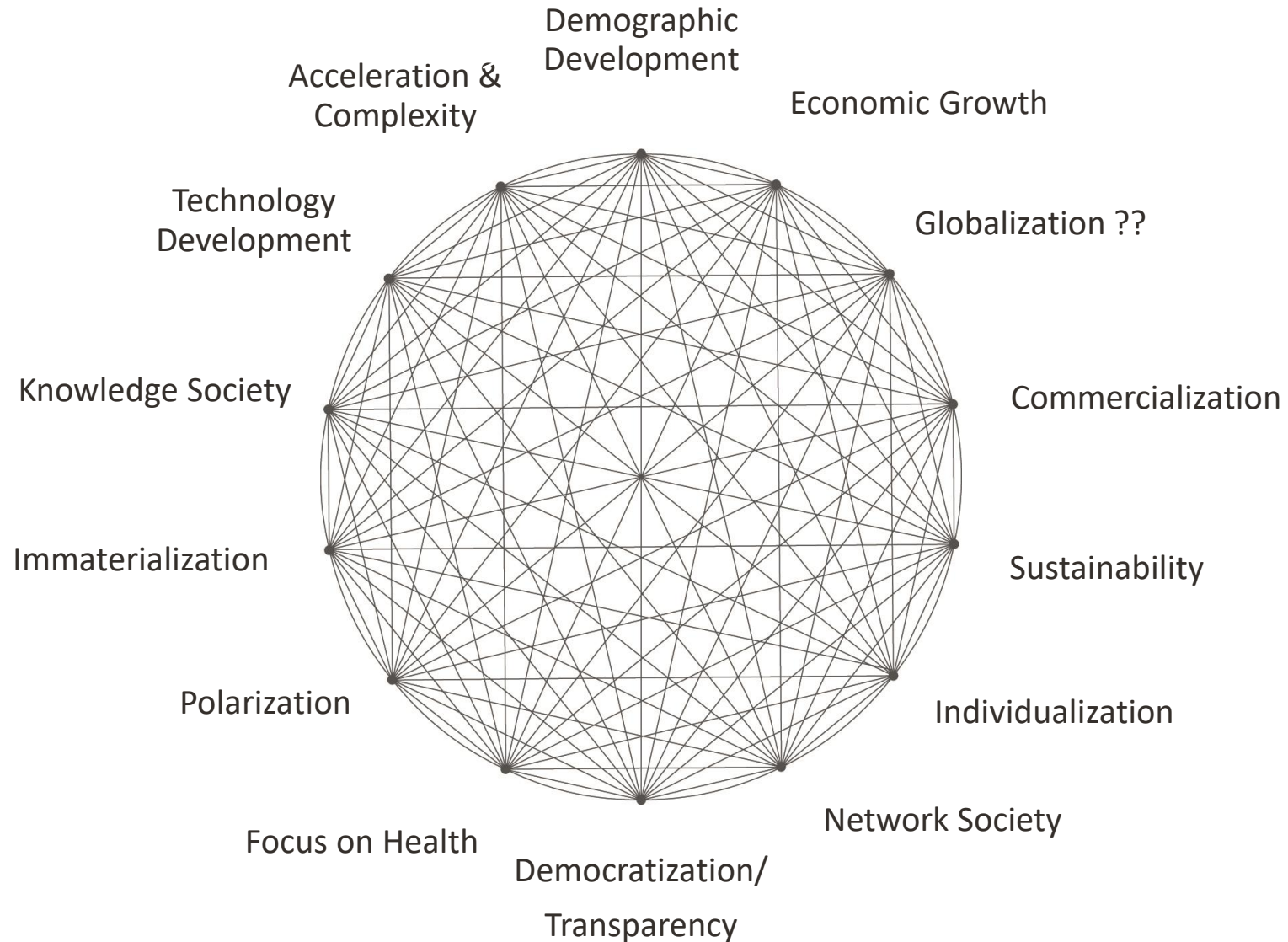




# The Big Picture



# CIFS megatrends





# A picture of the future

The future

The old system







# The world market 2030

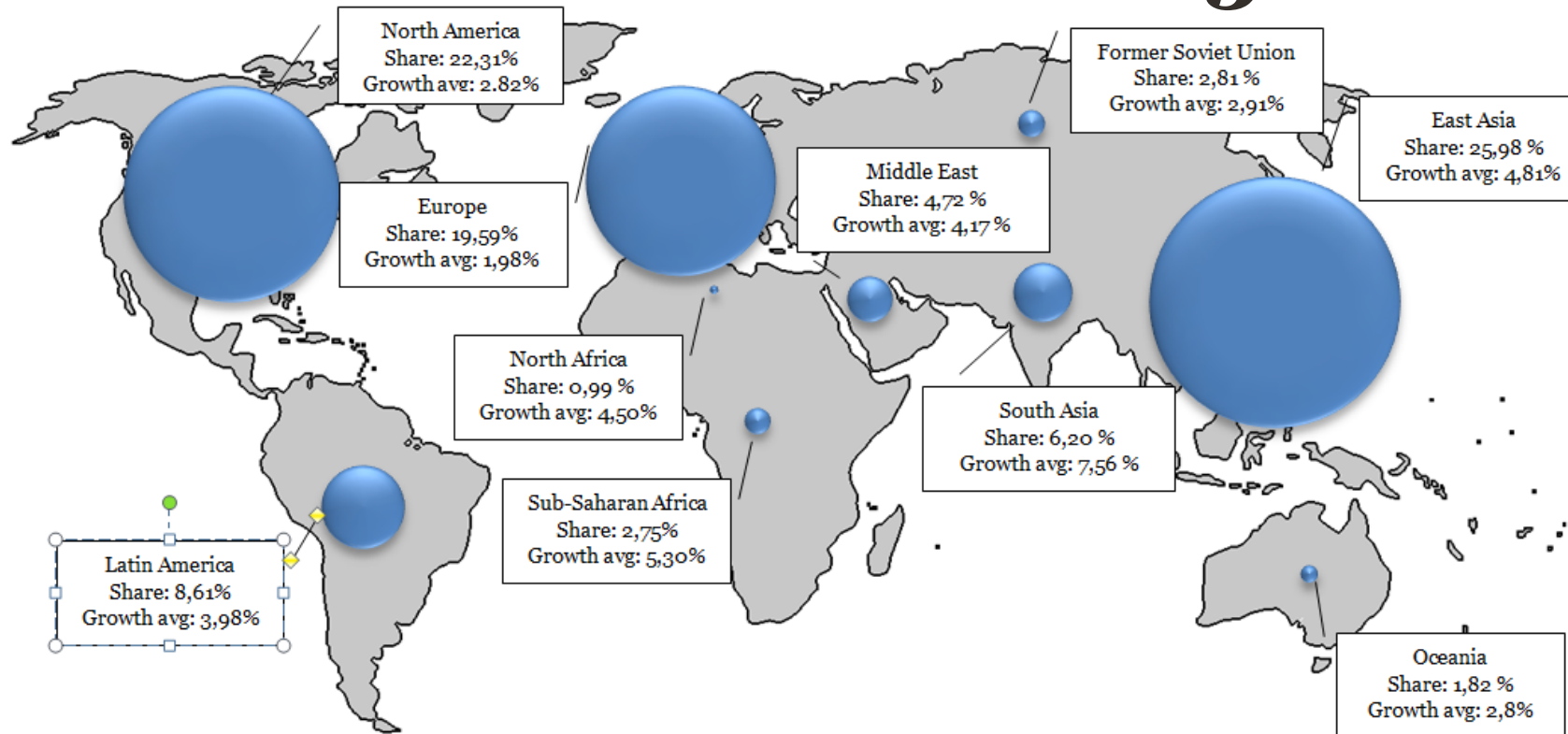


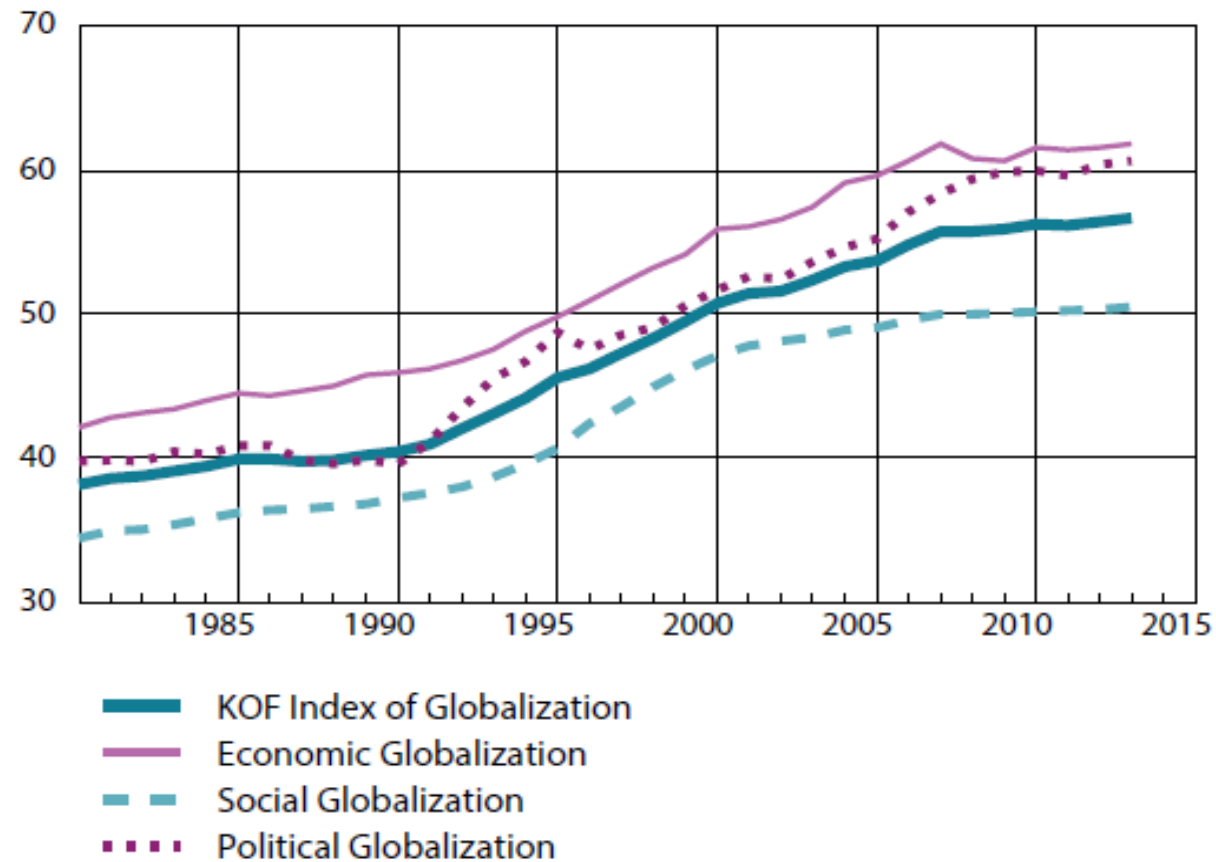
Figure 3 Global GDP share in 2030 with projected average growth rate



# Globalization?

Chart 1

KOF Index of Globalization Worldwide





# Megatrend: Demographics

A decade of ageing





# World Population Prospects



**11.213.000.000 people – one slide**  
 World Population



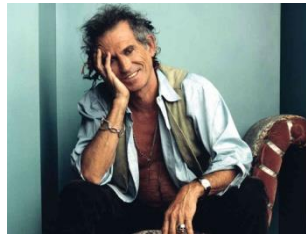
2015: 7.349 mill  
 2050: 9.725 mill  
 2100: 11.213 mill

Decline



Populations will decline in 48 countries incl. Japan, Hungary, Croatia, Lithuania and Ukraine

Old



2015: 901 mill 60+  
 2050: 2100 mill 60+

Low fertility



Fertility levels below 2,1: All of Europe and NA, 20 countries in Asia incl. China, India and Vietnam

10000

8000

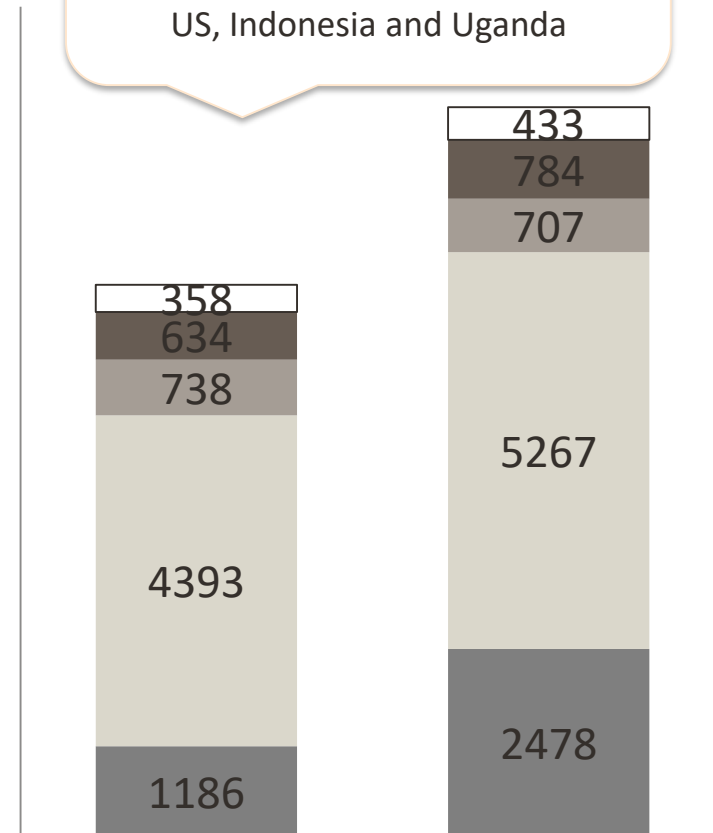
6000

4000

2000

0

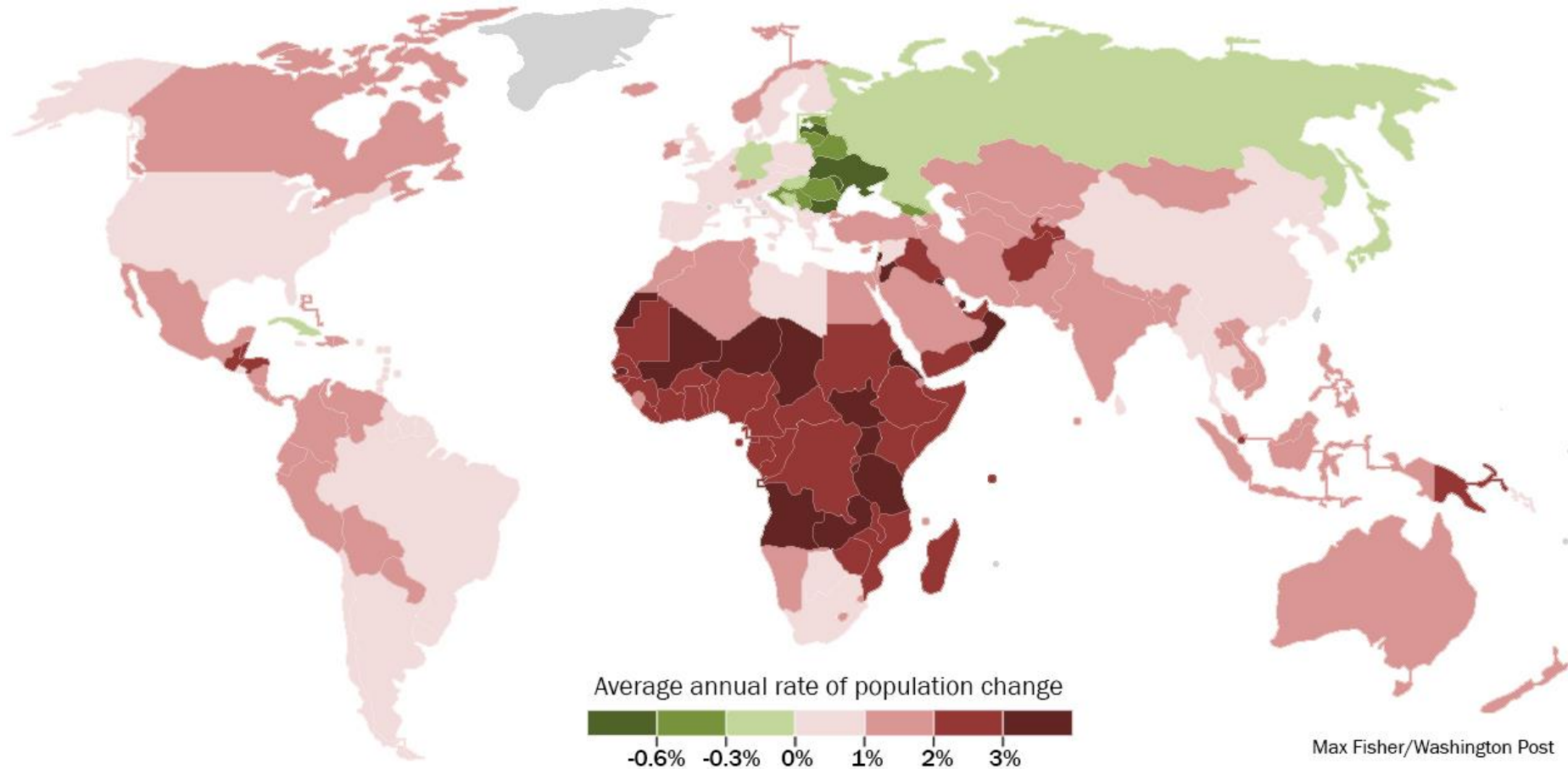
50% of the growth will be in these 9 countries: India, Nigeria, Pakistan, Congo, Ethiopia, Tanzania, US, Indonesia and Uganda



■ Africa ■ Asia ■ Europe ■ LATAM □ NA



# Global Population Growth

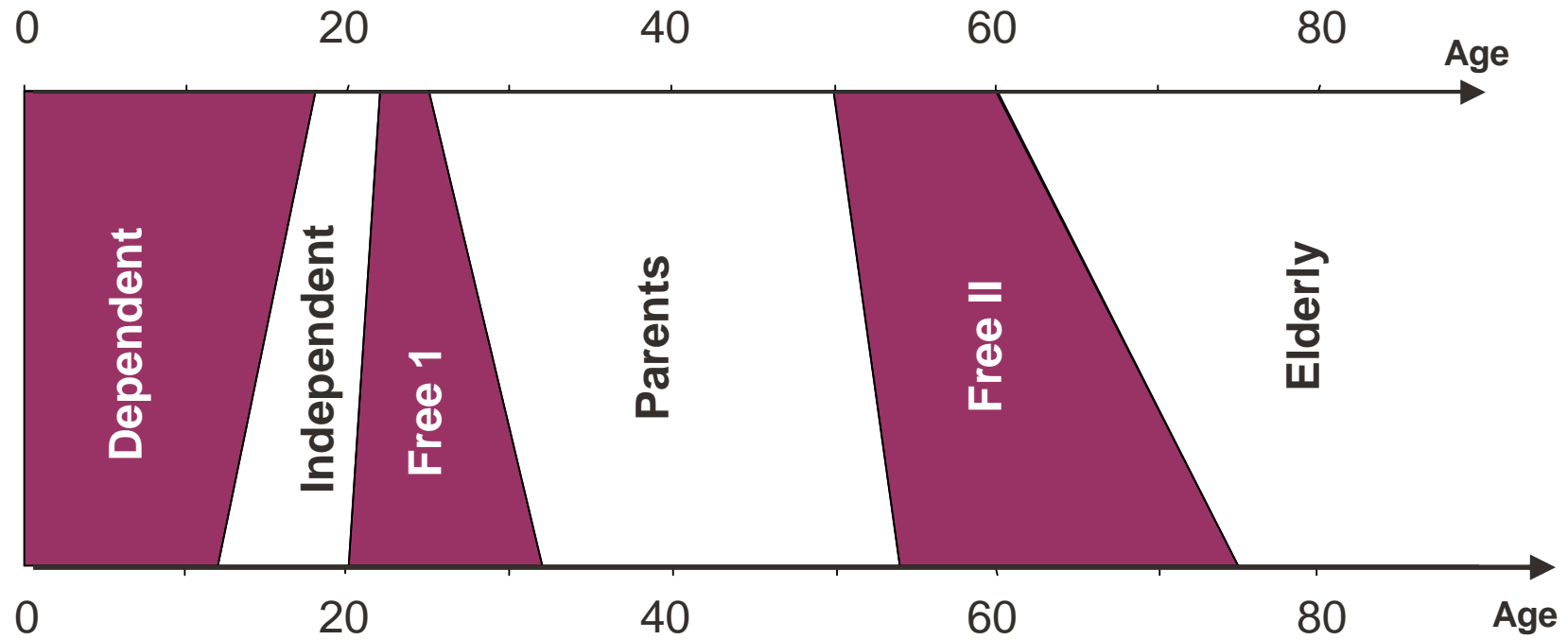


Red countries have growing populations; Green countries are shrinking. Light red are growing slowly or not at all.. Colours by CIFS. Data source: United Nations Population Fund.



## Life Phases

Around 1950



Today