



Norseman

An innovative hybrid project
as gateway for a global
Norwegian supply chain

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Norseman consortium at a glance

The Norseman consortium combines international development expertise with top players of a future Norwegian offshore wind supply chain



EnBW:

Integrated energy utility and one of Europe's leading offshore wind developers and operators with approx. 1 GW in operation



NorgesGruppen / Askø Fornybar:

Will develop offshore wind to cover its own power requirements already ensuring power offtake for a part of the capacity

GREENSTAT

Greenstat:

Will develop innovative hydrogen solutions, e.g. offshore hydrogen production



Norseman Wind:

Project company that is the core of the consortium and license applicant



Hitachi ABB Power Grids:

World-leading company in HVDC technology



Aker Solutions:

Will supply foundations, HVDC box and installation



National Oilwell Varco:

Will supply (digital) solutions & technology for offshore (wind) installation & maintenance



Seafront Group:

Will develop logistics, warehousing and port solutions based in Agder



Energy Innovation:

Will provide education and training services, and develop operations & maintenance based in Egersund



OSM AS:

Will contribute with ships & offshore crews, and offshore management training

EnBW at a glance

From a traditional, integrated utility, EnBW's core business evolved into providing infrastructure and sustainable energy generation



EnBW's strategy for achieving climate neutrality by 2035



Smart infrastructure for customers

- › Sales of electricity and gas and billing services
- › Installation and sales of critical infrastructure such as broadband, charging and urban infrastructure



System critical infrastructure

- › Transmission of electricity, gas and water
- › Provision of grid-related services



Sustainable energy generation

- › Generation of electricity from renewable energies
- › Generation of electricity from conventional power plants, generation of heating, storage of gas, electricity and gas trading and system services

Revenue

€ **19,694.3** million

Adjusted EBITDA

€ **2,781.2** million

Employees

24,655

Number of B2C and B2B customers

Around **5.5** million

Installed power plant output

12,486 MW

of which renewable energies

4,865 MW

Length of electricity grid

144,000 km

Length of gas grid






26,000 km

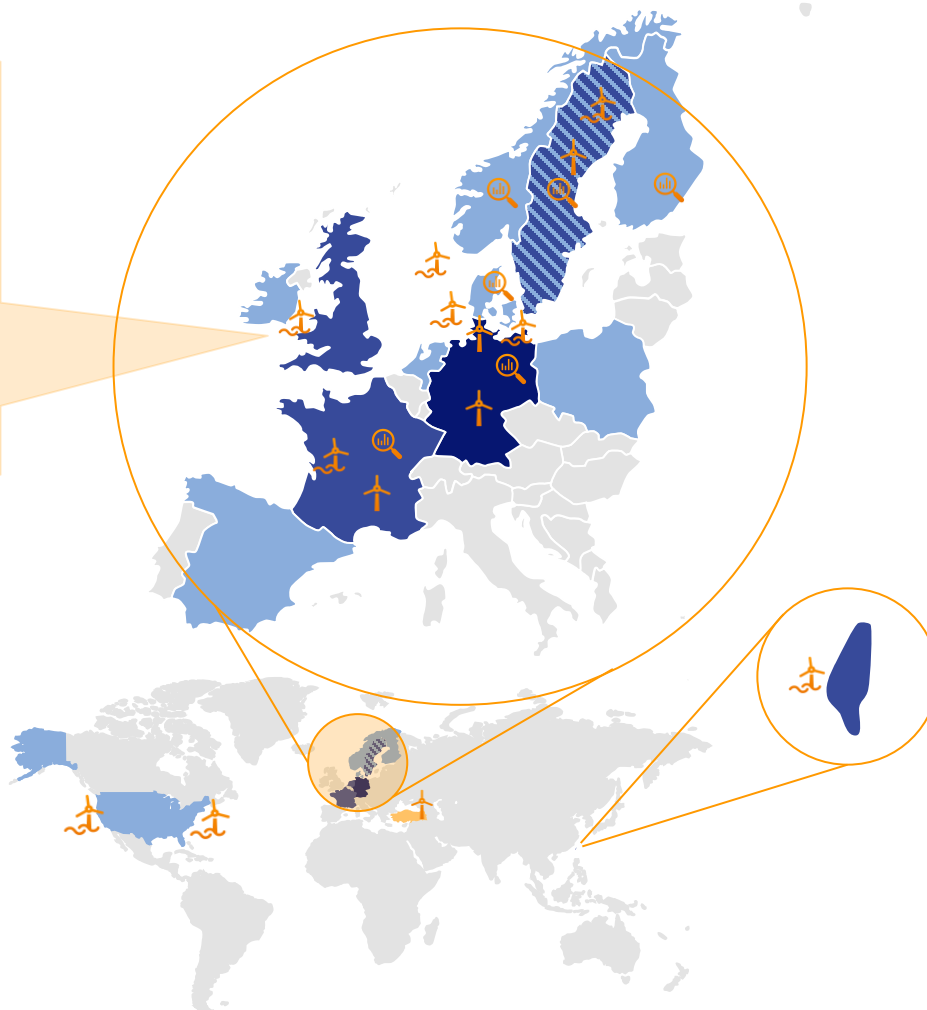
EnBW's offshore wind business

EnBW is developing offshore wind in over 10 countries and has currently 1 GW in operation, 900 MW in advanced development and 3 GW¹ secured



Work with us on our 3 GW UK projects!
Suppliers are invited to register their early interest through:
<https://www.enbw-bp.com/suppliers/>
If your services are of interest our team members will get in touch to arrange a meeting.

-  Services for third parties
-  Own generation portfolio (onshore/offshore)
-  Home market
-  Newly developed markets
-  Prospective markets



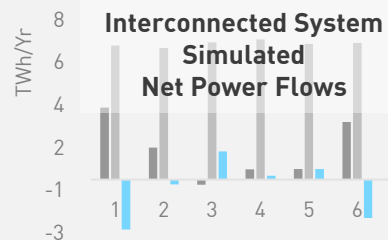
EnBW's offshore wind milestones

- > The first commercial offshore wind farm in the German Baltic Sea
- > Part of the Combined Grid Solution – the first hybrid project in Europe
- > The largest offshore wind farm in operation in Germany
- > The first auction commitment to deliver without subsidies - He Dreiht

¹: secured site lease in a 50/50 joint venture with BP
Norseman Wind hybrid project

Norseman – an innovative hybrid project

The Norseman project combines offshore wind power generation, an inter-connector solution and prospectively innovative power to H2 production



Viable Business Case

Based on simulations, an interconnected hybrid project provides a viable business case despite low Norwegian power prices.



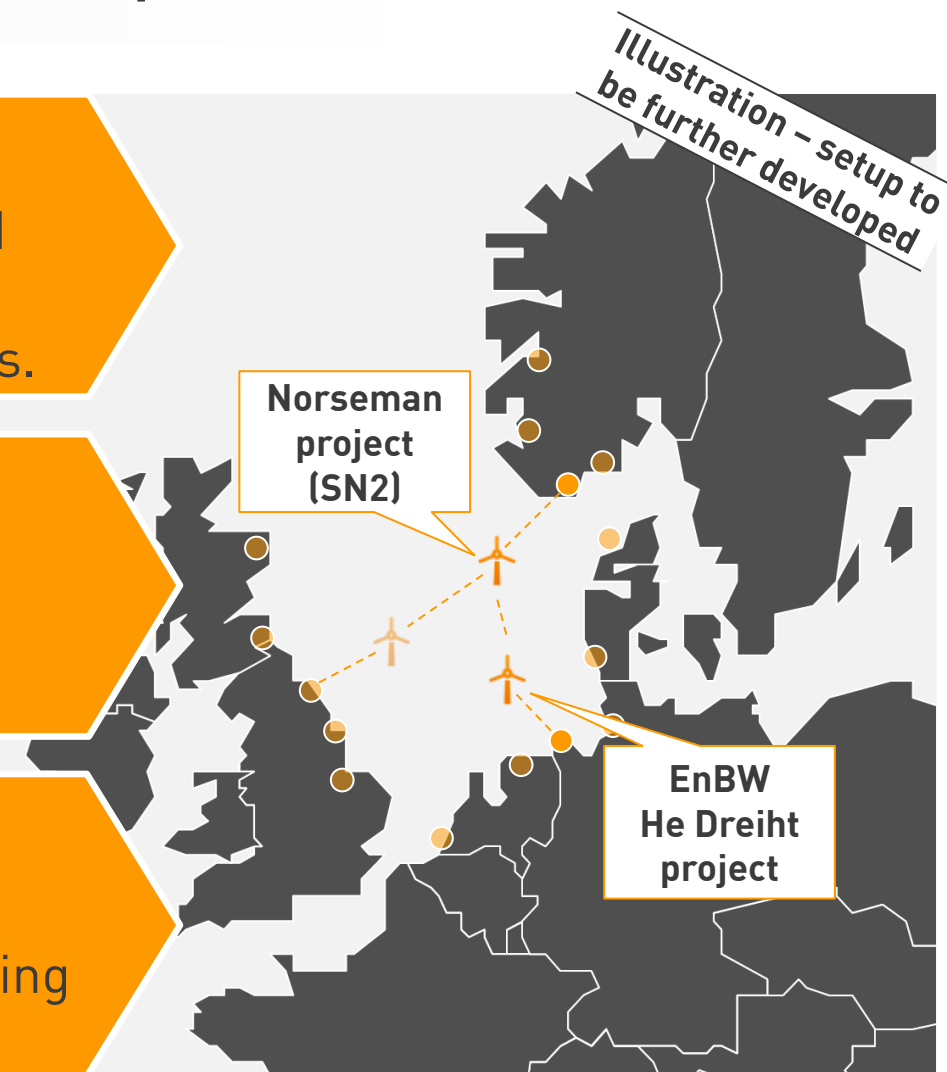
Innovative Technology

Integrating innovative technologies, e.g. offshore H2 production further supports sustainability and Norwegian ingenuity.



Potential Connection to Germany

Among other options, EnBW's He Dreiht project will be further evaluated connecting Norseman to the German market



Contract structure

The Norseman project plans with a multi-contracting setup ensuring profitability while maximising Norwegian local content

Major Contracts Map		Wind Turbines (WTG)	Inter-Array Cables (IAG)	Foundations (FOU)		Offshore substation (OSS) topside	Offshore Export Cable/ Interconnector	Land substation (LSS)	Land Export (L-EXP)
				WTG FOU	OSS FOU				
Development	Development & Project Management	Norseman							
	Geological & hydrographical surveys	Survey & Site Investigation Contractors							
	Environmental Social Impact Assessment	ESIA Contractor							
	FEED - Functional Requirements	Norseman/FEED Contractor							
Execution	Detailed Engineering & Design	WTG OEM EPC	IAG EPC	FOU design		OSS topside EPC	O-EXP EPC	Potentially Statnett (scope of work TSO to be defined by regulation)	
	Supply (Procurement & Fabrication/Construction)			FOU PC					
	Transportation	Transp. contractor (excl WTG OWM pre-transp.)	IAG T & I	T& I contractor (FOU-WTG/OSS & OSS)		O-EXP T&I			
	Installation								
	Commissioning								
	Operations & Maintenance	<5 yrs OEM >5 yrs	O&M Contractor						
	Operations & Maintenance Harbour	O&M Base							

Draft – to be further developed

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The Norseman project aims to be a champion of localisation supporting the development of a Norwegian offshore wind supply chain

Working with Norseman

- We want to maximise local content in the procurement approach, benefitting Norway and the regions closest to the wind farm.
- After a successful site allocation, suppliers will be invited to register their early interest through an online portal which can be found via our website <https://norsemanwind.no/>
- If your services are of interest our team members will get in touch to arrange a meeting.

Norseman Supplier Portal

Work with us!

Going online after site allocation

Company *

Website *

Number of Employees *
Please select ▼

First name *

Last name *

Job Position *

Email *

Phone *

Address - corporate office

Address Line 1 *

Thank you!

**Also, don't miss our
Norseman roadshow
27.09. – Kristiansand**

GCE Node

28.09. – Stavanger

Næringsforeningen i Stavanger

29.09. – Ålesund

Blue Maritime

